

Current ContractSource Spiff Programs

(Standard dealer discounting for Commercial and GSA unless otherwise noted)

	Commercial Spiff	Contracts Spiff
Dekko / ECA www.dekko.com Pd after \$100 min spiff accrued	\$10.00 SPIFF per unit for these models: ASHLEY - All Clamp-on, Undermount, Freestanding, and Inline Models. Including Ashley+PURL. All Ashley Products \$5.00 SPIFF per unit for these models: Sand Dollar, Seclusion G2, PS-4, PS-6 PS-8, FLC-2000, F-710, F-714, Edge. ** See SPIFF flyer for specific colors and configurations	N/A
Enwork www.enwork.com Orders > \$1000 net: register: https://www.enwork.com/resources/dealer-support/spiff/	2% of net on all furniture	Omnia--Available for Tier 1 Pricing FL State ACS--Available for Tier 1 Pricing (Note: Enwork is Assa Group on FL State ACS)
ERG International www.erginternational.com Spiff amount must exceed \$25 to be paid;	\$15.00 Lounge Seating & Banquettes \$10.00 Café, Training & Conference Tables \$10.00 Guest & Modular Seating, Benches & Ottomans \$5.00 All Occasional Tables \$5.00 Multi-Purpose Chairs, excluding plastic chairs \$3.00 on all plastic chairs No spiff --power units, accessories, table bases and tops sold separately	Same as commercial for these contracts: FL State - ACS (Note: ERG is Ergonom on FL State ACS) GSA Tips
Ghent www.ghent.com register: https://gmicompanies.com/spiff-registration-form/	5% of net at 50/10	N/A
Krug www.krug.ca	5% of net Casegoods Commercial 5% of net Conference Commercial 5% of net Seating Commercial 4% of net Healthcare	FL State-ACS - No Spiff Available GSA - 4% Spiff Available VA IDIQ--No Spiff Available Premier & Vizient Contracts Tier 1, 3% of net-All Products Tier 2, 2% of net-All Products TIPS- 3% Spiff Commercial; 4% Healthcare HealthTrust/HPG Contract Tier 1, 3% of net-All Products
ThinkSpace www.thinkspaceoffice.com Available on all orders with standard discounting. Paid when invoice settled. Spiffs must be claimed w/in 90 days of order submission to be valid. register: https://mailchi.mp/thinkspaceoffice.com/spiff-with-thinkspace	\$100 HushFree.S, HushPhone, HushPhone w/ Stool, HushHybrid; HushWork \$200 HushFree.M, HushFree.Access.M, HushMeet.S HushMeet \$300 HushFree.L, HushFree Access.L, HushAccess.L, HushAccess.L w/ Table	
VIA www.viaseating.com	\$20 Highback Carmel, Jeté, Linate, Oslo, Proform®, Vero \$12 Midback Carmel, Jeté, Linate, Oslo, Proform®, Vero \$10 Task 4u, 4-UP, Brisbane HD, Genie®, Genie Flex®, Onda, Riva, Rise, Run II, Terra \$20 Lounge Astro, Chico, Comet, Edge, Meteor, Orbit, Vooom™ \$2-\$5 Multipurpose \$5 Ottomans (Chico & Luna), Nebula, Muir, Reset, Spec Stools \$3 Run II guest chair, Vista II \$2 Coleuri, Eclipse, Joi, Splash, Sutro, Zee	Spiff Available on these contracts: FL State ACS -Standard GSA - 1/2 Commercial Spiff OMNIA Partners - Standard TIPS - Standard
Workspace48 www.workspace48.com Pd after \$50 min spiff accrued	2% of net product (does not apply to Safespace24 orders)	

Don't miss out----Be sure to register with each manufacturer, and put your name on the purchase order!
Check with your rep for details!