

## Current ContractSource Spiff Programs

(Standard dealer discounting for Commercial and GSA unless otherwise noted)

	Commercial Spiff	Contracts Spiff
<b>Dekko / ECA</b> <a href="http://www.dekko.com">www.dekko.com</a> <b>Pd after \$100 min spiff accrued</b>	<b>\$20.00 SPIFF per unit for these models:</b> Periscope <b>\$10.00 SPIFF per unit for these models:</b> All Ashley models including Ashley + Purl <b>\$5.00 SPIFF per unit for these models:</b> Edge, Seclusion, PS and F Series powerstrips, FLC clamp on with inline power	N/A
<b>Enwork</b> <a href="http://www.enwork.com">www.enwork.com</a> <b>Orders &gt; \$1000 net:</b> register: <a href="https://www.enwork.com/resources/dealer-support/spiff/">https://www.enwork.com/resources/dealer-support/spiff/</a>	2% of net on all furniture	Omnia--Available for Tier 1 Pricing FL State ACS--Available for Tier 1 Pricing (Note: Enwork is Assa Group on FL State ACS)
<b>ERG International</b> <a href="http://www.erginternational.com">www.erginternational.com</a> <b>Spiff amount must exceed \$25 to be paid;</b>	<b>\$15.00</b> Lounge Seating & Banquettes <b>\$10.00</b> Café, Training & Conference Tables <b>\$10.00</b> Guest & Modular Seating, Benches & Ottomans <b>\$5.00</b> All Occasional Tables <b>\$5.00</b> Multi-Purpose Chairs, excluding plastic chairs <b>\$3.00</b> on all plastic chairs <b>No spiff</b> --power units, accessories, table bases and tops sold separately	Same as commercial for these contracts: FL State - ACS (Note: ERG is Ergonom on FL State ACS) GSA Tips
<b>Ghent</b> <a href="http://www.ghent.com">www.ghent.com</a> register: <a href="https://gmicompanies.com/spiff-registration-form/">https://gmicompanies.com/spiff-registration-form/</a>	5% of net at 50/10	N/A
<b>Krug</b> <a href="http://www.krug.ca">www.krug.ca</a>	5% of net Casegoods Commercial 5% of net Conference Commercial 5% of net Seating Commercial 4% of net Healthcare	FL State-ACS - No Spiff Available GSA - 4% Spiff Available VA IDIQ--No Spiff Available Premier & Vizient Contracts Tier 1, 3% of net-All Products Tier 2, 2% of net-All Products TIPS- 3% Spiff Commercial; 4% Healthcare HealthTrust/HPG Contract Tier 1, 3% of net-All Products
<b>ThinkSpace</b> <a href="http://www.thinkspaceoffice.com">www.thinkspaceoffice.com</a> <b>Available on all orders with standard discounting. Paid when invoice settled. Spiffs must be claimed w/in 90 days of order submission to be valid.</b> register: <a href="https://mailchi.mp/thinkspaceoffice.com/spiff-with-thinkspace">https://mailchi.mp/thinkspaceoffice.com/spiff-with-thinkspace</a>	<b>\$100</b> HushFree.S, HushPhone, HushPhone w/ Stool, HushHybrid; HushWork <b>\$200</b> HushFree.M, HushFree.Access.M, HushMeet.S HushMeet <b>\$300</b> HushFree.L, HushFree Access.L, HushAccess.L, HushAccess.L w/ Table	
<b>VIA</b> <a href="http://www.viaseating.com">www.viaseating.com</a>	<b>\$20 Highback</b> Carmel, Jeté, Linate, Oslo, Proform®, Vero <b>\$12 Midback</b> Carmel, Jeté, Linate, Oslo, Proform®, Vero <b>\$10 Task</b> 4u, 4-UP, Brisbane HD, Genie®, Genie Flex®, Onda, Riva, Rise, Run II, Terra <b>\$20 Lounge</b> Astro, Chico, Comet, Edge, Meteor, Orbit, Voom™ <b>\$2-\$5 Multipurpose</b> <b>\$5</b> Ottomans (Chico & Luna), Nebula, Muir,Reset, Spec Stools <b>\$3</b> Run II guest chair, Vista II <b>\$2</b> Coleurí, Eclipse, Jof, Splash, Sutro, Zee	Spiff Available on these contracts: FL State ACS -Standard GSA - 1/2 Commercial Spiff OMNIA Partners - Standard TIPS - Standard
<b>Workspace48</b> <a href="http://www.workspace48.com">www.workspace48.com</a> <b>Pd after \$50 min spiff accrued</b>	2% of net product (does not apply to Safespace24 orders)	

Don't miss out----Be sure to register with each manufacturer, and put your name on the purchase order!  
Check with your rep for details!